



**County of Purchaser and Source of Sales  
Washington State  
4th Quarter - 2013**



County Name	New Dealer		New Import		Used Dealer		Used Dealer Import		Used Private		Used Import		Unknown		Total		2012 4th Quarter	
	Count	%	Count	%	Count	%	Count	%	Count	%	Count	%	Count	%	Count	%	Total	% Change
Adams		0.0%		0.0%	1	0.2%		0.0%	2	0.1%	4	0.5%	0	0.0%	7	0.2%	7	0.0%
Asotin	1	0.4%	1	0.7%		0.0%	1	1.2%	9	0.4%	10	1.3%	0	0.0%	22	0.5%	23	-4.3%
Benton	12	5.1%	6	4.4%	10	2.1%	5	6.0%	96	3.7%	23	3.1%	0	0.0%	152	3.6%	173	-12.1%
Chelan	6	2.5%		0.0%	4	0.9%	4	4.8%	28	1.1%	8	1.1%	0	0.0%	50	1.2%	82	-39.0%
Clallam	2	0.8%	3	2.2%	6	1.3%		0.0%	60	2.3%	14	1.9%	0	0.0%	85	2.0%	92	-7.6%
Clark	7	3.0%	21	15.6%	8	1.7%	5	6.0%	95	3.7%	107	14.2%	0	0.0%	243	5.7%	265	-8.3%
Columbia		0.0%		0.0%		0.0%		0.0%	4	0.2%	2	0.3%	0	0.0%	6	0.1%	3	100.0%
Cowlitz	1	0.4%	3	2.2%	1	0.2%		0.0%	45	1.8%	32	4.3%	0	0.0%	82	1.9%	84	-2.4%
Douglas	3	1.3%	2	1.5%	3	0.6%	1	1.2%	17	0.7%	3	0.4%	0	0.0%	29	0.7%	32	-9.4%
Ferry		0.0%		0.0%		0.0%		0.0%	8	0.3%		0.0%	0	0.0%	8	0.2%	5	60.0%
Franklin	2	0.8%		0.0%	6	1.3%	1	1.2%	28	1.1%	4	0.5%	0	0.0%	41	1.0%	53	-22.6%
Garfield		0.0%		0.0%		0.0%		0.0%		0.0%	2	0.3%	0	0.0%	2	0.0%	2	0.0%
Grant	4	1.7%	7	5.2%	6	1.3%		0.0%	55	2.1%	7	0.9%	0	0.0%	79	1.9%	72	9.7%
Grays Harbor	5	2.1%	2	1.5%	2	0.4%	1	1.2%	46	1.8%	9	1.2%	0	0.0%	65	1.5%	86	-24.4%
Island	9	3.8%	2	1.5%	12	2.6%		0.0%	65	2.5%	12	1.6%	0	0.0%	100	2.4%	107	-6.5%
Jefferson	2	0.8%	3	2.2%	13	2.8%		0.0%	37	1.4%	7	0.9%	0	0.0%	62	1.5%	57	8.8%
King	51	21.6%	28	20.7%	112	24.0%	28	33.3%	424	16.5%	100	13.3%	0	0.0%	743	17.5%	879	-15.5%
Kitsap	12	5.1%		0.0%	34	7.3%	3	3.6%	156	6.1%	30	4.0%	0	0.0%	235	5.5%	248	-5.2%
Kittitas	3	1.3%		0.0%	3	0.6%		0.0%	27	1.1%	3	0.4%	0	0.0%	36	0.8%	22	63.6%
Klickitat		0.0%		0.0%	2	0.4%		0.0%	2	0.1%	7	0.9%	0	0.0%	11	0.3%	7	57.1%
Lewis	2	0.8%	2	1.5%	1	0.2%	1	1.2%	29	1.1%	5	0.7%	0	0.0%	40	0.9%	61	-34.4%
Lincoln	1	0.4%	1	0.7%	1	0.2%		0.0%	9	0.4%	5	0.7%	0	0.0%	17	0.4%	12	41.7%
Mason	6	2.5%		0.0%	6	1.3%		0.0%	51	2.0%	9	1.2%	0	0.0%	72	1.7%	75	-4.0%
Okanogan	2	0.8%	1	0.7%	2	0.4%		0.0%	19	0.7%	6	0.8%	0	0.0%	30	0.7%	27	11.1%
Pacific		0.0%		0.0%	1	0.2%		0.0%	11	0.4%	3	0.4%	0	0.0%	15	0.4%	27	-44.4%
Pend Oreille	1	0.4%	1	0.7%	1	0.2%		0.0%	11	0.4%	2	0.3%	0	0.0%	16	0.4%	14	14.3%
Pierce	14	5.9%	11	8.1%	58	12.4%	4	4.8%	283	11.0%	54	7.2%	0	0.0%	424	10.0%	508	-16.5%
San Juan	4	1.7%	2	1.5%	10	2.1%	1	1.2%	39	1.5%	23	3.1%	0	0.0%	79	1.9%	66	19.7%
Skagit	13	5.5%	8	5.9%	46	9.9%	8	9.5%	125	4.9%	30	4.0%	0	0.0%	230	5.4%	225	2.2%
Skamania		0.0%		0.0%		0.0%		0.0%	2	0.1%	3	0.4%	0	0.0%	5	0.1%	4	25.0%
Snohomish	30	12.7%	9	6.7%	52	11.1%	4	4.8%	320	12.5%	59	7.8%	0	0.0%	474	11.2%	479	-1.0%
Spokane	14	5.9%	5	3.7%	18	3.9%	4	4.8%	161	6.3%	63	8.4%	0	0.0%	265	6.2%	285	-7.0%
Stevens	3	1.3%	2	1.5%	1	0.2%		0.0%	25	1.0%	9	1.2%	0	0.0%	40	0.9%	47	-14.9%
Thurston	10	4.2%	4	3.0%	11	2.4%	1	1.2%	93	3.6%	27	3.6%	0	0.0%	146	3.4%	195	-25.1%
Wahkiakum		0.0%	1	0.7%		0.0%	1	1.2%	6	0.2%	4	0.5%	0	0.0%	12	0.3%	8	50.0%
Walla Walla	1	0.4%	1	0.7%	1	0.2%	2	2.4%	22	0.9%	4	0.5%	0	0.0%	31	0.7%	27	14.8%
Whatcom	6	2.5%	7	5.2%	22	4.7%	7	8.3%	92	3.6%	37	4.9%	0	0.0%	171	4.0%	175	-2.3%
Whitman		0.0%		0.0%		0.0%		0.0%	5	0.2%	2	0.3%	0	0.0%	7	0.2%	28	-75.0%
Yakima	9	3.8%	2	1.5%	13	2.8%	2	2.4%	58	2.3%	21	2.8%	0	0.0%	105	2.5%	123	-14.6%
Unknown									2	0.1%	2	0.3%	0	0.0%	4	0.1%	1	300.0%
<b>Total</b>	<b>236</b>	<b>100%</b>	<b>135</b>	<b>100%</b>	<b>467</b>	<b>100%</b>	<b>84</b>	<b>100%</b>	<b>2,567</b>	<b>100%</b>	<b>752</b>	<b>100%</b>	<b>0</b>	<b>0.0%</b>	<b>4,241</b>	<b>100%</b>	<b>4,686</b>	<b>-9.5%</b>

Source: Washington Department of Licensing and Washington Sea Grant Program